# GAUTAM PRASANTH G

DATA ANALYST

#### CONTACT

**©** 

+91 9566 477 407

gautamprasanth18@gmail.com

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Bangalore, India

gautamprasanth18

### SUMMARY

Data analyst with over 4 years of experience in data science and providing data-driven insights to tackle complex challenges across various industries for Fortune 500 companies. Equipped with a methodical approach to problem-solving and strong interpersonal skills, adept at successfully identifying and addressing challenging business problems

• Oversaw a high-revenue account (\$2.5 million USD) and led a team of

• Introduced GEN AI capabilities by developing a chatbot with

Langchain and OpenAl, reducing ad-hoc task execution time by 80%

Developed loyalty trigger campaigns by measuring customer inter-

purchase intervals, resulting in a 15% increase in customer

verticals in Australia's leading loyalty program

14 handling 150+ monthly campaigns for partners across diverse

### **SKILLS**

- SQL
- Snowflake
- Power BI
- Excel
- Python
- Exploratory Data Analysis
- Campaign Management
- A/B Testing
- Hypothesis Testing
- Machine Learning

#### **EDUCATION**

B.E MECHANICAL ENGINEERING

PSG Institute of Technology and Applied Research

2015 - 2019 First Class

#### **DECISION SCIENTIST**

WORKING EXPERIENCE

APPRENTICE LEADER

Mu Sigma, Bangalore

Mu Sigma, Bangalore

engagement

Jan 2023 - Dec 2023

Jan 2024 - Present

- Led a team of 5 and developed personalized targeting strategies for Australia's largest loyalty program, managing 20+ monthly campaigns while analyzing customer behaviour
- Developed a Power BI dashboard for visualizing campaign metrics by automating campaign performance reporting, contributing to a 75% reduction in manhours for critical category-wide offers at a major Australian retailer
- Implemented hypotheses and A/B testing techniques to optimize target audience and offer mix, resulting in a 15% reduction in acquisition costs for a fuel retailer
- Developed an anomaly detection module utilizing Python and SQL for identifying anomalies in the loyalty management system, resulting in savings of up to \$780k AUD in 2023
- Led a transformative overhaul of the customer onboarding journey, cutting churn rate by 35% through analyzing the customer journey and identifying the churn propensity

# **AWARDS & RECOGNITION**

#### Spot Award | Mu Sigma 2023

"Gautam's exceptional technical skills in SQL and Python, coupled with his strong logical reasoning, have been invaluable to our team's success. His ability to identify and solve complex problems effortlessly on a large scale has earned recognition from key stakeholders"

#### Impact Award | Mu Sigma 2024

"Gautam has earned recognition from clients as a reliable and committed individual, showcasing commendable thought leadership alongside his advanced analytical skills. He leads a major portfolio, fostering interactive client relationships and providing training to new team members"

## **LANGUAGES**

#### **English**

Professional Proficiency

**Tamil**Native Proficiency

#### Telugu

**Elementary Proficiency** 

## MACHINE LEARNING ENGINEER

Tata Consultancy Services, Chennai

Jan 2020 - Dec 2022

- Utilized Python-based machine learning techniques to develop OCR applications, achieving high accuracy rates of 82% in extracting data from POI documents and bank statements
- Implemented advanced NLP models, such as Spacy and Luke, to streamline and enhance data extraction processes, resulting in an improved accuracy rate of 89%
- Enhanced KYC workflow by implementing face matching capability using Python, resulting in a reduction in fallback requests by 65%
- Managed the end-to-end development of an Aadhaar masking application using Python and OpenCV, achieving an accuracy rate of 95%